



CITY OF SALEM, VIRGINIA

**Annual Budget
Fiscal Year 2010-2011**

CITY OF SALEM, VIRGINIA BUDGET

**FOR FISCAL YEAR
2010 - 2011**

COUNCIL MEMBERS

**Byron R. Foley – Mayor
John C. Givens – Vice-Mayor
Lisa D. Garst
Jane W. Johnson
William D. Jones**

**Kevin S. Boggess – City Manager
James E. Taliaferro – Assistant City Manager
Frank P. Turk – Director of Finance**

CITY OF SALEM, VIRGINIA

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CITY OF SALEM, VIRGINIA

114 NORTH BROAD STREET
OFFICE OF CITY MANAGER P. O. BOX 869 24153-0869
(540) 375-3016

April 23, 2010

Council of the City of Salem
P. O. Box 869
Salem, VA 24153-0869

Dear Council Members:

In accordance with the provisions of Section 8.3 of The Charter of the City of Salem, I present for your consideration the budget for the fiscal year beginning July 1, 2010. Jay Taliaferro, Frank Turk, Tammy Todd, the Finance Department staff and the Department Directors each contributed to the development of this budget.

The City of Salem has experienced yet another year of stagnate revenues as a result of the recessionary economy. The proposed FY 10-11 budget is nearly 6% lower than the current year budget. This budget includes an even greater reduction than we saw in the FY 09-10 budget due in large part to the absence of the Federal Stimulus funds that supplemented the FY 09-10 budget. In addition to the proposed cuts the City will also continue the hiring freeze for most vacant positions and salaries will continue to be frozen as well.

We have begun to see and hear some encouraging news related to the economy however this budget represents a somewhat pessimistic view of the potential for revenue growth.

The total of the City wide budget for 2010-2011 is \$139,574,920. The General Fund (\$84,691,672) is projected to decrease 5.9% below the amended fiscal year 2009-2010 budget. This year 47.7% of the General Fund budget will go to the School Division.

The Enterprise Fund will increase 14.5% above the original fiscal year 2009-2010 budget to a total of \$54,883,248. A large portion of this increase is from a carryover of the proceeds of the bond issue for the DEQ Consent Order. This is work required to be done to the City's sewer system.

Each department head will be asked to keep close watch on expenditures and budget balances. The proposed budget does not allocate any capital funding to departmental budgets. As additional

revenue is realized the City Manager and Finance Director will work with Department Heads to determine City-wide priorities for capital investment.

Budget notables:

1. Neither the City nor the School Division budgets include pay raises or cost of living increases.
2. Utility Rate Increases: Electric Power Cost Adjustment Factor will revert to 0.004 per KWH as the City anticipates a wholesale rate increase of 8%; long planned water and sewer rate increases developed by Draper Aden will be implemented in July in order for these departments to become sustainable from current revenues and to meet DEQ requirements.
3. Includes \$821,000 for street resurfacing.
4. No new positions are included in the budget, the hiring freeze will remain in effect, and all vacant positions are frozen and subject to review by the City Manager (30 positions are currently vacant).
5. Local funds for education are level funded for FY 2010-11.
6. Fringe Benefit numbers are contingent upon health insurance rates rising less than 10% and the adoption of a City policy establishing an employee and retiree contribution towards health benefits.
7. Proposed reduction of 5% for most community service agencies.

Despite the recession, our City's economy remains relatively stable, and we have maintained our Aa3 rating from Moody's Investors Services.

I would like to recommend that Council consider designating time for several work sessions in May to review the proposed budget document.

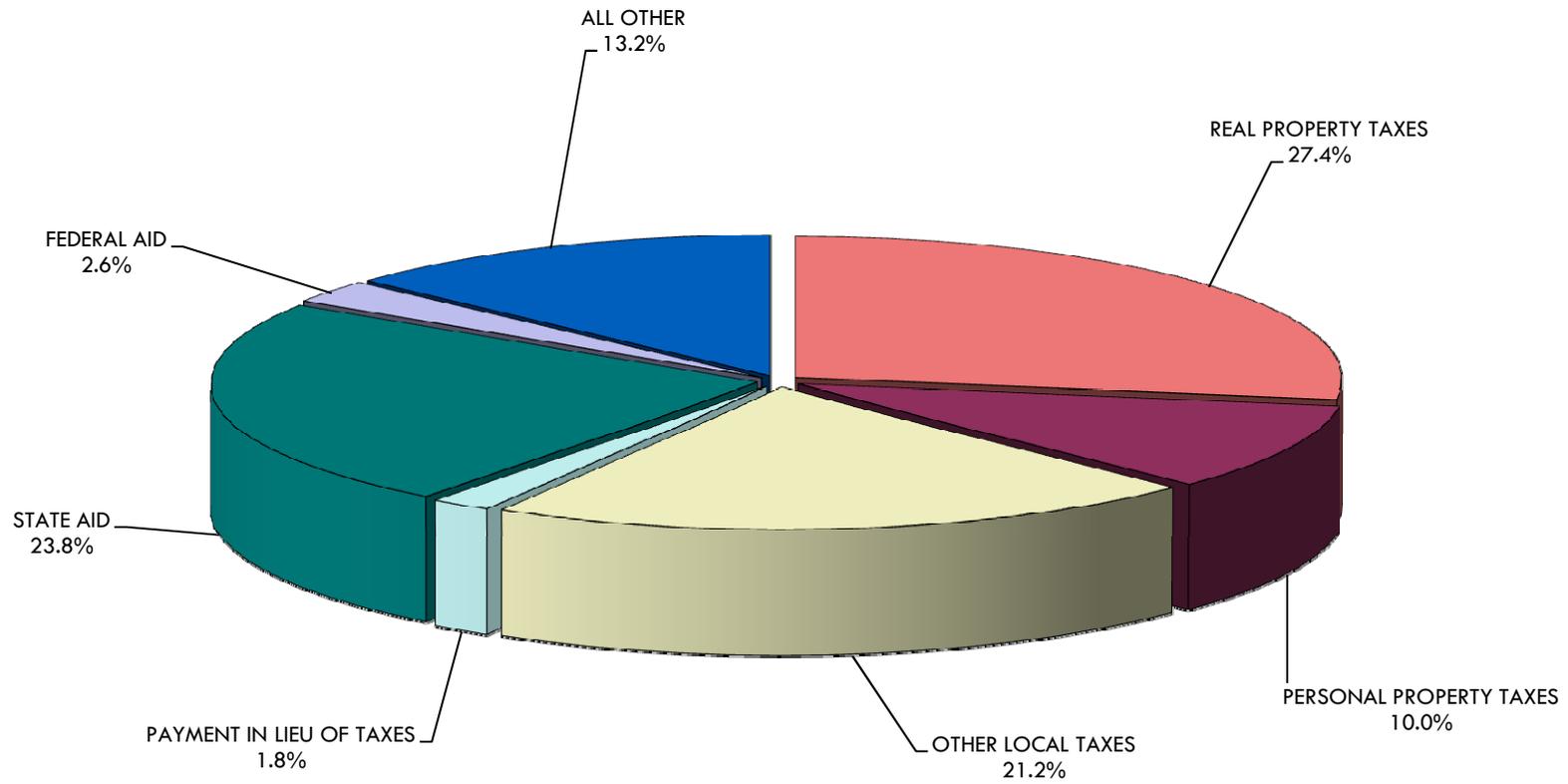
Respectfully submitted,



Kevin S. Boggess
City Manager

GENERAL FUND

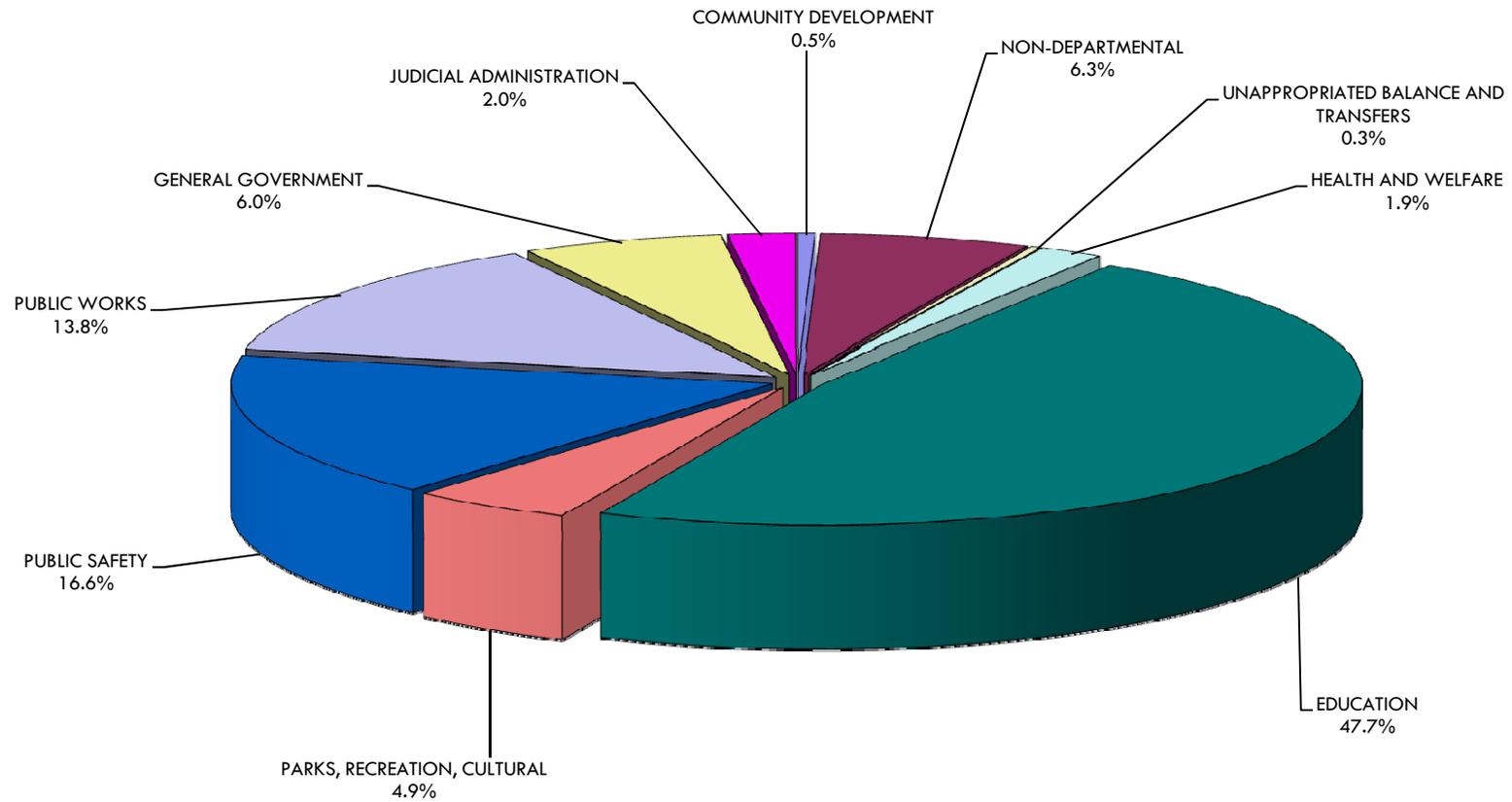
**CITY OF SALEM, VIRGINIA
GENERAL FUND
SUMMARY OF REVENUES
FOR FISCAL YEAR 2010-2011**



**CITY OF SALEM, VIRGINIA
GENERAL FUND
SUMMARY OF REVENUES
FOR FISCAL YEAR 2010-2011**

REVENUES	2008 - 2009 <u>ACTUAL</u>	2009 - 2010 <u>BUDGET</u>	2009 - 2010 <u>TO DATE</u>	2010 - 2011 <u>BUDGET</u>	<u>INCREASE/ (DECREASE)</u>
BEGINNING BALANCE	\$ -	\$ 373,886	\$ 373,886	\$ -	\$ (373,886)
REAL PROPERTY TAXES	22,444,748	23,158,540	23,330,653	23,198,540	40,000
PUBLIC SERVICE CORPORATION	430,456	425,100	435,316	430,000	4,900
PERSONAL PROPERTY TAXES	8,356,536	8,403,774	173,385	8,436,500	32,726
MACHINERY AND TOOLS TAXES	2,600,283	2,655,000	274,282	2,515,000	(140,000)
PENALTIES AND INTEREST	205,458	235,000	173,043	235,000	-
OTHER LOCAL TAXES	17,938,331	17,289,632	11,803,231	17,545,360	255,728
PERMITS AND LICENSES	228,687	239,500	190,389	251,200	11,700
FINES AND FORFEITURES	171,056	160,000	103,958	167,000	7,000
REVENUE FROM USE OF MONEY	264,501	164,000	139,384	184,000	20,000
REVENUE FROM USE OF PROPERTY	275,428	272,500	205,793	262,550	(9,950)
COURT COSTS	75,357	96,850	102,768	80,600	(16,250)
PUBLIC WORKS CHARGES	3,627,108	3,397,000	2,323,268	3,453,500	56,500
PARKS AND RECREATION CHARGES	9,118	12,500	25,076	26,000	13,500
LIBRARY CHARGES	38,251	37,000	28,391	43,500	6,500
PLANNING AND COMMUNITY DEVELOPMENT CHARGES	25,535	21,200	21,311	25,050	3,850
OTHER CHARGES AND FEES	812,813	770,000	472,930	763,000	(7,000)
MISCELLANEOUS	126,960	77,875	80,736	32,000	(45,875)
PAYMENT IN LIEU OF TAXES	1,514,563	1,520,000	1,520,337	1,520,000	-
NON-CATEGORICAL AID - STATE	177,992	162,217	87,811	158,365	(3,852)
SHARED COSTS - STATE	1,988,967	1,829,774	1,323,259	1,810,205	(19,569)
CATEGORICAL AID - STATE	5,009,059	3,875,156	3,009,769	3,721,400	(153,756)
STATE AID - EDUCATION	20,641,873	17,339,244	11,239,505	16,456,159	(883,085)
FEDERAL AID - EDUCATION	2,009,133	5,253,615	1,640,327	2,238,646	(3,014,969)
OTHER INCOME - EDUCATION	1,975,672	2,159,731	1,233,536	1,138,097	(1,021,634)
NON-REVENUE RECEIPTS	68,546	6,900	6,890	-	(6,900)
TRANSFERS FROM OTHER FUNDS	1,100,000	-	-	-	-
TOTAL	<u>\$ 92,116,431</u>	<u>\$ 89,935,994</u>	<u>\$ 60,319,234</u>	<u>\$ 84,691,672</u>	<u>\$ (5,244,322)</u>

**CITY OF SALEM, VIRGINIA
GENERAL FUND
SUMMARY OF EXPENDITURES
FOR FISCAL YEAR 2010-2011**



**CITY OF SALEM, VIRGINIA
GENERAL FUND
SUMMARY OF EXPENDITURES
FOR FISCAL YEAR 2010-2011**

EXPENDITURES	2008 - 2009 <u>ACTUAL</u>	2009 - 2010 <u>BUDGET</u>	2009 - 2010 <u>TO DATE</u>	2010 - 2011 <u>BUDGET</u>	<u>INCREASE/ (DECREASE)</u>
GENERAL GOVERNMENT ADMINISTRATION					
CITY COUNCIL	\$ 159,107	\$ 169,247	\$ 124,599	\$ 147,300	\$ (21,947)
CLERK OF COUNCIL	88,494	89,721	65,958	88,498	(1,223)
CITY MANAGER	514,731	412,305	298,630	415,059	2,754
COMMUNICATIONS	200,688	219,540	163,047	217,163	(2,377)
HUMAN RESOURCES	495,100	531,337	372,529	497,790	(33,547)
CITY ATTORNEY	1,839	2,400	1,532	2,400	-
TECHNOLOGY SYSTEMS	1,886,111	1,162,894	863,146	928,882	(234,012)
REAL ESTATE ASSESSOR	476,214	490,828	344,415	501,669	10,841
BOARD OF EQUALIZATION	1,500	500	-	2,700	2,200
FINANCE	824,291	814,227	603,663	796,095	(18,132)
INDEPENDENT AUDITOR	68,339	64,500	63,892	60,000	(4,500)
PURCHASING	50,084	57,069	35,805	46,641	(10,428)
MANAGEMENT INFORMATION SYSTEMS	242,976	191,599	122,821	191,103	(496)
CITY GARAGE/FLEET MANAGEMENT	440,293	401,981	328,252	284,062	(117,919)
COMMISSIONER OF REVENUE	356,993	355,622	257,199	362,701	7,079
TREASURER	384,958	398,583	226,126	366,627	(31,956)
ELECTORAL BOARD	11,281	10,250	8,217	10,311	61
REGISTRAR	177,780	174,544	115,593	173,830	(714)
TOTAL GENERAL GOVERNMENT	\$ 6,380,779	\$ 5,547,147	\$ 3,995,424	\$ 5,092,831	\$ (454,316)
JUDICIAL ADMINISTRATION					
CIRCUIT COURT	\$ 72,535	\$ 70,200	\$ 2,833	\$ 69,850	\$ (350)
COMBINED DISTRICT COURTS	15,925	14,350	11,277	12,600	(1,750)
GENERAL DISTRICT JUDGES	727	3,870	1,520	2,750	(1,120)
MAGISTRATE OFFICE	1,861	1,620	617	1,620	-
JUVENILE DISTRICT JUDGES	2,008	3,530	1,217	2,850	(680)
CLERK OF CIRCUIT COURT	358,336	361,262	247,185	367,786	6,524
CITY SHERIFF	799,868	748,976	563,651	741,069	(7,907)
COMMONWEALTH ATTORNEY	420,662	434,977	307,043	452,547	17,570
VICTIM WITNESS ASSISTANCE PROGRAM	51,507	55,826	39,004	52,103	(3,723)
TOTAL JUDICIAL ADMINISTRATION	\$ 1,723,429	\$ 1,694,611	\$ 1,174,347	\$ 1,703,175	\$ 8,564

**CITY OF SALEM, VIRGINIA
GENERAL FUND
SUMMARY OF EXPENDITURES
FOR FISCAL YEAR 2010-2011**

EXPENDITURES	2008 - 2009 <u>ACTUAL</u>	2009 - 2010 <u>BUDGET</u>	2009 - 2010 <u>TO DATE</u>	2010 - 2011 <u>BUDGET</u>	<u>INCREASE/ (DECREASE)</u>
PUBLIC SAFETY					
POLICE	\$ 5,213,621	\$ 5,168,076	\$ 3,864,756	\$ 4,935,036	\$ (233,040)
COMMUNICATION CENTER	1,095,613	1,039,266	747,168	1,076,151	36,885
FIRE	5,605,434	5,750,190	4,005,959	5,355,891	(394,299)
RESCUE SQUAD	99,312	117,210	72,167	113,285	(3,925)
CORRECTIONS	1,149,494	1,286,925	1,020,102	1,393,657	106,732
PROBATION OFFICER	1,403	1,672	894	1,672	-
JUVENILE PLACEMENT PROGRAM	132,186	189,420	115,773	159,420	(30,000)
BUILDING INSPECTIONS	458,933	451,845	326,951	401,646	(50,199)
ANIMAL CONTROL	614,178	640,535	458,182	633,408	(7,127)
MEDICAL EXAMINER	180	600	100	400	(200)
CIVIL DEFENSE	837	10,000	7,806	10,000	-
TOTAL PUBLIC SAFETY	\$ 14,371,191	\$ 14,655,739	\$ 10,619,858	\$ 14,080,566	\$ (575,173)
PUBLIC WORKS					
STREET AND HIGHWAY MAINTENANCE/STATE	\$ 3,086,960	\$ 3,362,055	\$ 1,595,225	\$ 3,303,645	\$ (58,410)
STREET AND HIGHWAY MAINTENANCE/OTHER	1,099,972	549,828	852,544	1,072,253	522,425
ENGINEERING	911,807	939,118	665,460	863,968	(75,150)
STREET SIGNS AND PAVEMENT MARKINGS	64,781	48,569	39,943	56,508	7,939
STREET AND ROAD CLEANING	136,047	56,049	101,406	116,500	60,451
REFUSE COLLECTION	1,129,966	1,154,760	766,814	1,078,198	(76,562)
REFUSE COLLECTION-CONTAINERS	145,764	115,117	72,127	108,806	(6,311)
REFUSE DISPOSAL-TRANSFER STATION	4,427,600	3,726,945	2,846,439	4,035,797	308,852
REFUSE DISPOSAL-LANDFILL	36,640	20,500	21,650	15,000	(5,500)
FARMER'S MARKET	-	62,500	54,688	39,384	(23,116)
CITY HALL	260,838	177,625	157,709	224,866	47,241
COURTHOUSE	128,891	214,063	88,204	138,401	(75,662)
BUILDING MAINTENANCE	684,202	648,997	481,542	637,194	(11,803)
TOTAL PUBLIC WORKS	\$ 12,113,468	\$ 11,076,126	\$ 7,743,751	\$ 11,690,520	\$ 614,394

**CITY OF SALEM, VIRGINIA
GENERAL FUND
SUMMARY OF EXPENDITURES
FOR FISCAL YEAR 2010-2011**

EXPENDITURES	<u>2008 - 2009 ACTUAL</u>	<u>2009 - 2010 BUDGET</u>	<u>2009 - 2010 TO DATE</u>	<u>2010 - 2011 BUDGET</u>	<u>INCREASE/ (DECREASE)</u>
HEALTH AND WELFARE					
HEALTH DEPARTMENT	\$ 271,534	\$ 264,321	\$ 263,805	\$ 262,321	\$ (2,000)
SOCIAL SERVICES - WELFARE	1,788,028	1,000,000	499,100	1,100,000	100,000
TAX RELIEF-ELDERLY AND HANDICAPPED	<u>256,278</u>	<u>230,000</u>	<u>114,120</u>	<u>255,000</u>	<u>25,000</u>
TOTAL HEALTH AND WELFARE	\$ 2,315,840	\$ 1,494,321	\$ 877,025	\$ 1,617,321	\$ 123,000
EDUCATION					
SALEM SCHOOL DIVISION	<u>\$ 45,028,255</u>	<u>\$ 45,256,752</u>	<u>\$ 30,565,748</u>	<u>\$ 40,401,098</u>	<u>\$ (4,855,654)</u>
TOTAL EDUCATION	\$ 45,028,255	\$ 45,256,752	\$ 30,565,748	\$ 40,401,098	\$ (4,855,654)
PARKS, RECREATION, AND CULTURAL					
ADMINISTRATION	\$ 665,392	\$ 353,315	\$ 253,278	\$ 348,612	\$ (4,703)
MAINTENANCE OF ATHLETIC FIELDS	1,066,915	740,615	495,642	710,000	(30,615)
PARKS	499,218	250,800	128,624	153,000	(97,800)
LONGWOOD PARK	17,467	76,875	58,551	27,250	(49,625)
ATHLETIC PROGRAMS	511,002	551,171	339,040	538,801	(12,370)
ATHLETIC FIELDS	-	586,477	395,276	550,879	(35,598)
RECREATION PROGRAMS	332,638	307,371	204,445	311,213	3,842
SENIOR CITIZENS CENTER	171,268	149,998	78,763	136,216	(13,782)
YOUTH SPORTS OFFICE	11,550	12,000	5,234	10,000	(2,000)
GOLF COURSE	80,343	33,580	21,319	33,580	-
EAST HILL CEMETERY	20,302	20,400	12,487	20,400	-
SALEM BEAUTIFICATION PROGRAM	237,360	334,918	159,139	199,970	(134,948)
LIBRARY	<u>1,103,180</u>	<u>1,099,394</u>	<u>761,631</u>	<u>1,067,272</u>	<u>(32,122)</u>
TOTAL PARKS, RECREATION, AND CULTURAL	\$ 4,716,635	\$ 4,516,914	\$ 2,913,429	\$ 4,107,193	\$ (409,721)

**CITY OF SALEM, VIRGINIA
GENERAL FUND
SUMMARY OF EXPENDITURES
FOR FISCAL YEAR 2010-2011**

EXPENDITURES	2008 - 2009 <u>ACTUAL</u>	2009 - 2010 <u>BUDGET</u>	2009 - 2010 <u>TO DATE</u>	2010 - 2011 <u>BUDGET</u>	<u>INCREASE/ (DECREASE)</u>
COMMUNITY DEVELOPMENT					
PLANNING	\$ 305,365	\$ 323,669	\$ 227,279	\$ 323,887	\$ 218
VPI EXTENSION	19,811	18,000	15,758	18,000	-
COMMUNITY DEVELOPMENT	<u>777,119</u>	<u>81,957</u>	<u>81,957</u>	<u>91,957</u>	<u>10,000</u>
TOTAL COMMUNITY DEVELOPMENT	\$ 1,102,295	\$ 423,626	\$ 324,994	\$ 433,844	\$ 10,218
NON-DEPARTMENTAL					
DEBT SERVICE	\$ 1,553,014	\$ 1,512,698	\$ 995,875	\$ 1,471,935	\$ (40,763)
FRINGE BENEFITS (NON-ALLOCATED)	1,899,798	1,221,260	640,343	1,495,568	274,308
INSURANCE	347,547	370,000	360,754	370,000	-
CONTRIBUTIONS	<u>2,006,590</u>	<u>1,998,731</u>	<u>1,816,602</u>	<u>1,977,776</u>	<u>(20,955)</u>
TOTAL NON-DEPARTMENTAL	\$ 5,806,949	\$ 5,102,689	\$ 3,813,574	\$ 5,315,279	\$ 212,590
TOTAL EXPENDITURES	\$ 93,558,841	\$ 89,767,925	\$ 62,028,150	\$ 84,441,827	\$ (5,326,098)
UNAPPROPRIATED BALANCE/TRANSFERS					
UNAPPROPRIATED BALANCE	\$ -	\$ 48,201	\$ -	\$ 249,845	\$ 201,644
AMOUNT RETURNED TO STATE	119,868	\$ 119,868	\$ 119,868	\$ -	(119,868)
TRANSFER TO CAPITAL PROJECTS	<u>15,435</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
TOTAL UNAPPROPRIATED BALANCE/TRANSFERS	\$ 135,303	\$ 168,069	\$ 119,868	\$ 249,845	\$ 81,776
TOTAL GENERAL FUND	<u>\$ 93,694,144</u>	<u>\$ 89,935,994</u>	<u>\$ 62,148,018</u>	<u>\$ 84,691,672</u>	<u>\$ (5,244,322)</u>

COMMUNITY SERVICE AGENCIES

CITY OF SALEM, VIRGINIA

Summary of Contributions Human and Community Service Agencies For Fiscal Years 2001-02 through 2010-2011

2010-11	\$ 1,174,243
2009-10	1,169,619
2008-09	1,383,783
2007-08	1,126,619
2006-07	1,272,719
2005-06	887,434
2004-05	833,044
2003-04	757,006
2002-03	738,010
2001-02	783,996

**CITY OF SALEM, VIRGINIA
HUMAN AND COMMUNITY SERVICE AGENCIES
(LINE ITEMS IN GENERAL FUND BUDGET)
FISCAL YEAR 2010 - 2011**

AGENCIES RECEIVING FUNDS (SHOWN AS <u>LINE ITEM IN GENERAL FUND BUDGET</u>):	2008-09 <u>ACTUAL</u>	2009-10 <u>APPROPRIATION</u>	2010-2011 <u>APPROPRIATION</u>
Salem Family YMCA	\$ 100,000	\$ 100,000	\$ 100,000
Western VA EMS Council	5,973	6,736	6,736
Roanoke Valley Economic Development Partnership	51,957	51,957	51,957
Other Industrial Partnership	15,000	15,000	15,000
Salem/Roanoke County Chamber of Commerce	10,000	10,000	10,000
Salem Rescue Squad	99,312	117,210	113,825
Salem Education Foundation	52,500	52,000	52,000
Salem Adult Continuing Education Program	19,672	17,500	5,000
Salem Museum & Historical Society	35,000	35,000	35,000
Salem Fine Arts Commission	6,626	10,000	9,500
Child Health Investment Partnership (CHIP)	40,000	40,000	38,000
Bradley Free Clinic	0	3,000	2,850
Salem Post Prom Committee	4,000	4,000	4,000
Valley Metro	125,729	90,000	115,000
Salem Visitors Center	58,033	50,000	45,000
Alleghany Regional Planning District	20,255	17,375	17,375
Salem/VWCC Scholarship Program	45,997	65,000	65,000
Roanoke Valley Convention & Visitors Bureau	133,000	133,000	126,000
Salem Business Incubator	25,000	0	0
	<u>\$ 848,054</u>	<u>\$ 817,778</u>	<u>\$ 812,243</u>

CITY OF SALEM, VIRGINIA
HUMAN AND COMMUNITY SERVICE AGENCIES FUNDING REQUESTS
FOR FISCAL YEAR 2010-2011

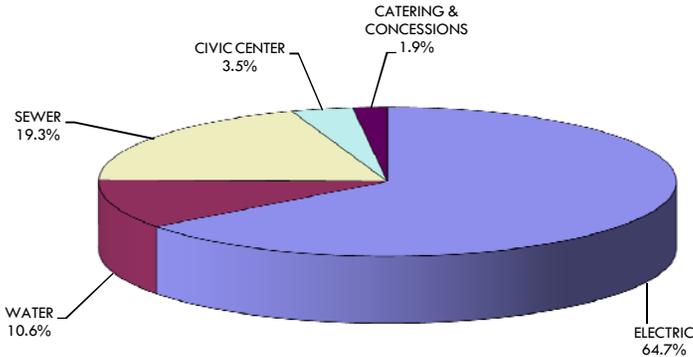
<u>AGENCY REQUESTS</u>	2009-10	2010-11	2010-11
	<u>APPROPRIATION</u>	<u>REQUEST</u>	<u>RECOMMENDED APPROPRIATION</u>
Adult Care Center of Rke Valley, Inc.	\$ 4,950	\$ 4,950	
Arts Council of the Blue Ridge	750	1,000	
Big Brothers/Big Sisters	3,150	NR	
Blue Ridge Behavioral Healthcare	103,500	122,958	
Blue Ridge Legal Services, Inc.	675	1,545	
Blue Ridge Regional Educational Center	900	NR	
Brain Injury Services of SW VA	2,000	5,000	
Camp VA Jaycees	2,678	NR	
Center in the Square & Annual Campaign (\$150,000 & \$23,750)	20,000	173,750	
Center in the Square-Western VA Foundation for Arts & Sciences	0	1,037,430	
Children's Advocacy Center & CASA	7,650	NR	
Clean Valley Council	2,250	2,500	
Commonwealth Catholic Charities	450	NSR	
Conflict Resolution Center	1,000	NR	
Council of Community Services (2-1-1 VA-SW Regiona Program)	0	3,025	
Council of Community Services (Non-Profit Resource Ctr)	2,500	2,500	
Family Services of Roanoke Valley	2,160	2,400	
Good Samaritan Hospice	4,950	NR	
Goodwill Industries	15,000	26,000	
Greenvale School	NR	3,000	
Habitat for Humanity	9,000	10,000	
Harrison Museum of African American Culture	3,150	NR	
Interfaith Hospitality Network of Rke Valley	6,000	6,000	
Junior Achievement	1,350	2,500	
Literacy Volunteers of Roanoke Valley	900	1,000	
LOA Area Agency on Aging	8,805	8,889	
Mental Health America of Roanoke Valley	500	NR	
Mill Mountain Zoo (operational / educational)	5,625	6,250	
Official Chorus of Salem-Salem Choral Society	1,500	6,000	
Opera Roanoke	1,000	2,500	
Rke Regional Small Business Development Ctr.	2,000	5,000	
Roanoke Area Ministries	2,000	4,000	
Roanoke River Basin Association	0	1,000	
Roanoke Symphony Orchestra	12,500	15,000	
Roanoke Valley Greenway Commission	10,400	10,400	
Roanoke Valley Speech & Hearing Center	2,500	NR	
Salem Food Pantry	12,000	15,000	
Salvation Army	2,500	NR	
Science Museum of Western VA (operating & capital)	13,500	NR	
SW VA Ballet	1,000	1,000	
SW VA Second Harvest Food Bank (operating & 7-year offset)	6,000	7,000	
TAP - Transitional Living Center	16,065	17,850	
Total Action Against Poverty - HEADSTART	20,412	23,180	
TRI-CO LAKE ADMINISTRATIVE COMM (Smith Mt. Lake Project)	3,000	3,000	
TRUST- Roanoke Valley Trouble Center (Trust House)	4,050	6,000	
VA Amateur Sports - Coventry Commonwealth Games of VA	16,200	18,000	
Virginia Economic Bridge	0	1,500	
Virginia Transportation Museum	4,500	NR	
Virginia Western Community College	0	3,586	
VWCC - Capital Program	10,821	10,821	
Young Audiences	0	975	
	<u>\$ 351,841</u>	<u>\$ 1,572,509</u>	<u>\$ 362,000</u>

*NR (No Request Received as of 4-20-10) NSR (No Specific Amount Requested)

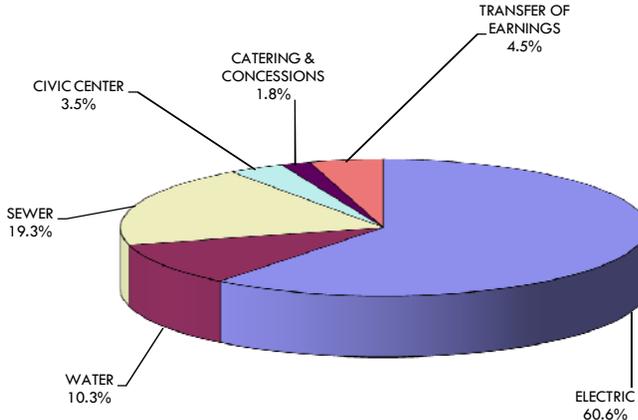
ENTERPRISE FUND

**CITY OF SALEM, VIRGINIA
ENTERPRISE FUND
SUMMARY OF REVENUES AND EXPENSES
FOR FISCAL YEAR 2010-2011**

REVENUES



EXPENSES



**CITY OF SALEM, VIRGINIA
ENTERPRISE FUND
SUMMARY OF REVENUES AND EXPENSES
FOR FISCAL YEAR 2010-11**

REVENUES:	2008-2009 ACTUAL	2009-2010 BUDGET	2009-2010 TO DATE	2010-2011 BUDGET	INCREASE/ (DECREASE)
ELECTRIC	\$ 30,872,984	\$ 33,145,677	\$ 23,522,418	\$ 35,364,848	\$ 2,219,171
WATER	5,836,323	5,695,711	3,581,049	5,804,500	108,789
SEWER	5,071,851	6,013,375	3,525,149	10,570,974	4,557,599
CIVIC CENTER	1,878,566	1,963,046	2,780,138	1,887,926	(75,120)
SALEM CATERING & CONCESSIONS	999,479	1,109,600	728,136	1,055,000	(54,600)
TOTAL REVENUES	\$ 44,659,203	\$ 47,927,409	\$ 34,136,890	\$ 54,683,248	\$ 6,755,839
EXPENSES:					
ELECTRIC	27,562,656	\$ 32,107,421	20,646,258	33,146,857	\$ 1,039,436
WATER PRODUCTION	2,275,463	2,021,734	1,658,520	2,016,586	(5,148)
WATER DISTRIBUTION/MAINTENANCE	2,990,063	3,451,889	1,372,415	3,596,053	144,164
SEWER	4,440,604	5,727,850	3,461,181	10,564,521	4,836,671
UTILITY BILLING & COLLECTION	(2,953)	-	16,319	-	-
CIVIC CENTER	2,181,423	1,963,046	2,593,730	1,887,926	(75,120)
SALEM CATERING & CONCESSIONS	1,043,208	1,100,469	728,226	994,252	(106,217)
	\$ 40,490,464	\$ 46,372,409	\$ 30,476,649	\$ 52,206,195	\$ 5,833,786
TRANSFER OF EARNINGS	2,600,000	1,500,000	1,500,000	1,500,000	-
CONTINGENCY	-	55,000	-	977,053	922,053
TOTAL EXPENSES	\$ 43,090,464	\$ 47,927,409	\$ 31,976,649	\$ 54,683,248	\$ 6,755,839

PERSONNEL

PERSONNEL SUMMARY FOR FISCAL YEAR 2010-2011

DEPARTMENT	AUTHORIZED 2009-10	FY10-11 INCREASE/ (DECREASE)	SALARY 7/1/2010	FULL-TIME POSITIONS APPROVED	POSITIONS VACANT
GENERAL FUND					
ANIMAL CONTROL	\$ 384,812	\$ 3,952	\$ 388,764	8	
BEAUTIFICATION	200,875	-	200,875	5	
BUILDING MAINTENANCE	742,306	(25,460)	716,846	20	1
CITY COUNCIL	61,000	-	61,000	5	
CITY GARAGE/FLEET MANAGEMENT	652,797	(13,874)	638,923	17	3
CITY MANAGER	306,910	-	306,910	3	
CITY SHERIFF	497,510	3,557	501,067	10	
CITY TREASURER	253,660	(25,380)	228,280	6	2
CLERK OF CIRCUIT COURT	248,954	-	248,954	5	
CLERK OF COUNCIL	51,106	-	51,106	1	
COMMISSIONER OF REVENUE	234,925	-	234,925	6	
COMMONWEALTH ATTORNEY	360,166	-	360,166	5	
COMMUNICATIONS	138,902	-	138,902	2	
COMMUNICATIONS E911 CENTER	661,807	(3,993)	657,814	17	2
DEPT OF INSPECTIONS	327,196	(17,472)	309,724	6	1
ENGINEERING	639,322	-	639,322	12	1
FINANCE	650,965	1,767	652,732	12	
FIRE	3,458,908	(78,179)	3,380,729	67	1
HUMAN RESOURCES	373,554	1,518	375,072	7	
LIBRARY	544,066	-	544,066	9	
MGT. INFORMATION SYSTEMS	148,181	-	148,181	2	
PARKS AND RECREATION	999,493	(25,189)	974,304	25	3
PLANNING & ECONOMIC DEVELOPMENT	204,286	(1,248)	203,038	3	
POLICE	3,315,998	(66,269)	3,249,729	70	
PURCHASING	81,141	(8,777)	72,364	2	1
REAL ESTATE ASSESSOR	339,299	(1,500)	337,799	6	
REFUSE COLLECTION	730,282	(4,077)	726,205	21	1
REFUSE COLLECTION-CONTAINERS	48,958	-	48,958	1	
REFUSE DISPOSAL/TRANSFER STATION	633,267	(14,581)	618,686	16	2
REGISTRAR	118,070	700	118,770	2	
RESCUE SQUAD	17,831	-	17,831	0	
SALEM STADIUM	55,037	-	55,037	1	
STREETS & HIGHWAYS	1,396,565	(40,498)	1,356,067	38	3
TECHNOLOGY PLANNING	478,234	7,009	485,243	8	1
TRAFFIC ENGINEERING	170,633	-	170,633	5	
TOTAL GENERAL FUND SALARIES	\$ 19,527,016	\$ (307,994)	\$ 19,219,022	423	22
ENTERPRISE FUND					
CATERING AND CONCESSIONS	\$ 243,090	\$ 155,000	\$ 398,090	6	1
CIVIC CENTER	968,516	(5,387)	963,129	20	2
ELECTRIC	1,801,382	6,095	1,807,477	29	
SEWER	488,448	(16,564)	471,884	14	
UTILITY BILLING & COLLECTIONS	522,684	(16,660)	506,024	15	1
WATER DISTRIBUTION & MAINTENANCE	483,981	(17,000)	466,981	12	1
WATER PRODUCTION	845,862	(32,893)	812,969	20	3
TOTAL ENTERPRISE FUND SALARIES	\$ 5,353,963	\$ 72,591	\$ 5,426,554	116	8
REQUIRED APPROPRIATION FOR FISCAL YEAR 2010-2011	\$ 24,880,979	\$ (235,403)	\$ 24,645,576	539	30

CAPITAL OUTLAY

CITY OF SALEM VIRGINIA
CAPITAL OUTLAY SUMMARY FOR FISCAL YEAR 2010-2011

GENERAL FUND

TECHNOLOGY SYSTEMS	\$ 154,700
REAL ESTATE ASSESSOR	3,000
FINANCE	4,750
MIS	2,000
CITY GARAGE	190,000
COMMISSIONER OF REVENUE	5,250
TREASURER	5,600
CITY SHERIFF	750
COMMONWEALTH ATTORNEY	937
POLICE DEPARTMENT	200,900
FIRE DEPARTMENT	88,817
BUILDING INSPECTIONS	1,500
ANIMAL CONTROL	3,650
STREET & HIGHWAY ADMINISTRATION	40,000
REFUSE COLLECTION	177,000
REFUSE COLLECTION-CONTAINERS	20,000
COURTHOUSE	105,000
PARKS & RECREATION - ADM/FLORIDA STREET	7,600
PARKS	307,000
KIWANIS FIELD	375,000
LONGWOOD PARK	14,000
LIBRARY	10,096
TOTAL GENERAL FUND CAPITAL REQUESTED	<u>\$ 1,717,550</u>

ENTERPRISE FUND

UTILITY BILLING & COLLECTION	\$ 19,300
CIVIC CENTER	2,073,000
WATER PRODUCTION	466,500
WATER DISTRIBUTION & MAINTENANCE	1,170,660
SEWER	5,180,000
ELECTRIC	2,872,700
TOTAL ENTERPRISE FUND CAPITAL REQUESTED	<u>\$ 11,782,160</u>
TOTAL CITY-WIDE CAPITAL REQUESTED	<u>\$ 13,499,710</u>