

# **CITY OF SALEM, VIRGINIA BUDGET**

**FOR FISCAL YEAR  
2014-2015**

## **COUNCIL MEMBERS**

**Byron R. Foley – Mayor  
John C. Givens – Vice-Mayor  
Jane W. Johnson  
William D. Jones  
Lisa D. Garst**

**Kevin S. Boggess – City Manager  
James E. Taliaferro – Assistant City Manager  
Rosemarie B. Jordan – Director of Finance**

# **CITY OF SALEM, VIRGINIA**

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April 18, 2014

Council of the City of Salem  
P.O. Box 869  
Salem, Virginia 24153-0869

Dear Council Members:

I am presenting for your consideration the budget for the fiscal year beginning July 1, 2014. This budget is in accordance with the provisions of Section 8.3 of the Charter of the City of Salem, and the applicable state laws.

The current economic condition continues to be stagnant without a marked improvement over the previous two years. The budget as presented is basically a maintenance budget. It shows no increase in tax assessments, no salary increases for the employees and limited amounts of capital outlay.

As of the date of this letter, the General Assembly has not adopted a budget for the upcoming biennium. The lack of an adopted budget presents several challenges in estimating our state revenues. You will see that most state revenues were budgeted at the same level as current year funding. This delay in adopting the state budget has affected the City, as well as the Schools as we move thru the budgeting process.

The total of the General Fund budget is \$72,561,156 which is an increase of \$1,194,531 or 1.7% over the previous year. State funding received under the Comprehensive Services Act was included in the FY15 recommended budget, resulting in an increase of \$456,807. No increase in property tax revenues is anticipated.

The general fund budget includes a transfer of \$18,844,881 to Schools. It also includes a debt service payment for Schools of \$2,633,926, and an additional allocation from meals tax of \$257,231. This is a total transfer to Schools of \$21,736,039, or 30% of the General Fund budget.

Some other highlights of the budget are:

- The General Fund budget includes funding for four new police vehicles and an automobile for the Sheriff's office to replace high mileage vehicles. Funding is also included for firewall replacement, a radial arm tractor, bulletproof vests and a fingerprint scanner.

- An increase in health insurance costs of 5% is included in the proposed budget. The actual increase, which is provided by Anthem based on claims experience, cannot be finalized until after the budget is adopted.
- Electric rates do not include an increase in the proposed budget. It is anticipated that consumption will decrease between 1% and 2%, based on current trends.
- The budget includes a 5% increase in water rates and a 1% increase in sewer rates to be effective on January 1, 2015, as proposed in the four year rate plan from Draper Aden and Associates. A 3% decrease in consumption is anticipated.

To better account for employee health insurance costs, an internal service fund has been established. This is the first year a budget for this fund will be adopted. The Health Insurance Fund includes costs for both City and School employees with both entities providing funding to cover these costs. The employee health clinic, which was part of the General Fund in FY2014, will be included in the Health Insurance Fund in FY2015.

We will be reviewing this proposed budget with you in several work sessions during the month of May.

Sincerely,

A handwritten signature in black ink, appearing to read 'K. S. Boggess', with a long horizontal flourish extending to the right.

Kevin S. Boggess  
City Manager

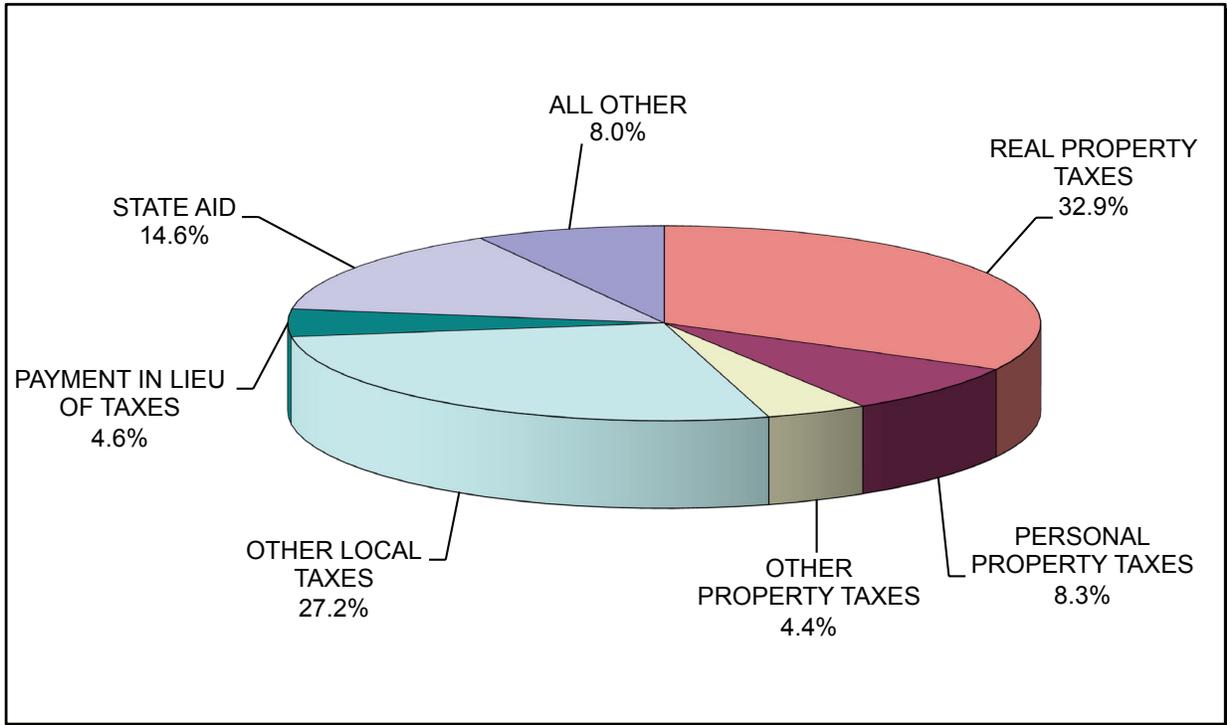
**City of Salem, VA**  
**Summary of Revenues and Expenses**  
**All Funds**

	<u>Actual FY2013</u>	<u>Adopted FY2014</u>	<u>Proposed FY2015</u>	<u>Increase/ (Decrease)</u>
<b>Revenues:</b>				
General Fund	\$ 71,643,056	\$ 71,366,625	\$ 72,561,156	\$ 1,194,531
Component Unit Schools	42,733,649	43,324,555	43,883,549	558,994
Debt Service Fund	8,615,969	4,170,887	4,116,571	(54,316)
Water Fund	5,711,626	6,117,500	6,303,000	185,500
Sewer Fund	6,099,309	6,552,000	6,940,000	388,000
Civic Center Fund	1,855,709	3,324,266	3,314,266	(10,000)
Electric Fund	40,373,461	41,799,500	39,806,200	(1,993,300)
Catering Fund	783,261	882,700	780,000	(102,700)
Total All Funds	<u>177,816,040</u>	<u>177,538,033</u>	<u>177,704,742</u>	<u>166,709</u>
Less: Fund Transfers	<u>(25,185,852)</u>	<u>(24,398,618)</u>	<u>(24,327,350)</u>	<u>71,268</u>
<b>Total, Net of Transfers</b>	<u><u>\$ 152,630,188</u></u>	<u><u>\$ 153,139,415</u></u>	<u><u>\$ 153,377,392</u></u>	<u><u>\$ 237,977</u></u>
<b>Expenditures:</b>				
General Fund	\$ 71,827,717	\$ 71,366,625	\$ 72,561,156	\$ 1,194,531
Component Unit Schools	41,615,729	43,324,555	44,427,900	1,103,345
Debt Service Fund	8,615,969	4,170,887	4,116,571	(54,316)
Water Fund	5,699,472	6,117,500	6,303,000	185,500
Sewer Fund	5,051,690	6,552,000	6,940,000	388,000
Civic Center Fund	2,838,692	3,324,266	3,314,266	(10,000)
Electric Fund	35,414,614	41,799,500	39,806,200	(1,993,300)
Catering Fund	851,097	882,700	780,000	(102,700)
Total All Funds	<u>171,914,980</u>	<u>177,538,033</u>	<u>178,249,093</u>	<u>711,060</u>
Less: Fund Transfers	<u>(25,185,852)</u>	<u>(24,398,618)</u>	<u>(24,327,350)</u>	<u>71,268</u>
<b>Total, Net of Transfers</b>	<u><u>\$ 146,729,128</u></u>	<u><u>\$ 153,139,415</u></u>	<u><u>\$ 153,921,743</u></u>	<u><u>\$ 782,328</u></u>

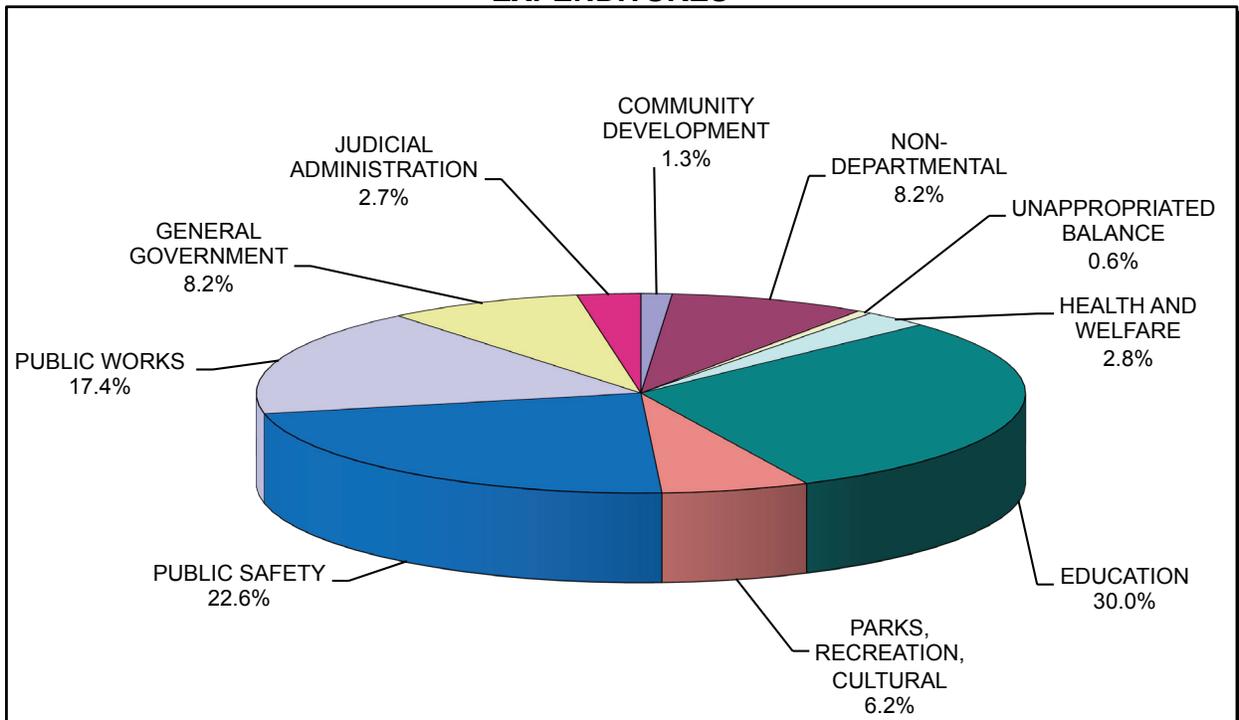
# **GENERAL FUND**

**City of Salem, VA  
General Fund Summary of Revenues and Expenditures  
For Fiscal Year 2014-2015**

**REVENUES**



**EXPENDITURES**



**City of Salem, Virginia**  
**General Fund Revenue Summary**  
**Adopted FY2013-2014 and Proposed FY2014-2015**

	Actual FY 12-13	Adopted Budget FY 13-14	Proposed Budget FY 14-15	Increase (Decrease)
Real Property Taxes	\$ 23,891,736	\$ 23,832,047	\$ 23,855,000	\$ 22,953
Personal Property Taxes	5,983,364	6,026,000	6,023,500	(2,500)
Other Property Taxes	3,014,436	3,275,000	3,160,000	(115,000)
Local Sales Tax	6,083,030	6,355,620	6,450,000	94,380
Utility Consumer Tax	1,153,190	1,115,000	1,120,000	5,000
Business License Tax	5,107,983	5,000,000	5,000,000	-
Motor Vehicle License Tax	515,606	520,000	520,000	-
Bank Stock Tax	329,088	275,000	313,700	38,700
Cigarette Tax	465,943	375,000	575,000	200,000
Lodging Tax	952,332	901,920	918,600	16,680
Meals Tax	4,118,041	3,970,000	4,200,400	230,400
Other Local Taxes	661,724	649,000	648,000	(1,000)
Permits, Fees & Licenses	198,742	226,500	236,638	10,138
Fines And Forfeitures	153,584	171,000	161,000	(10,000)
Use Of Money And Property	673,468	610,784	487,458	(123,326)
Charges For Services	3,955,126	3,953,302	4,076,502	123,200
Fire & Rescue Fee For Service	930,971	875,500	900,000	24,500
Miscellaneous Revenue	308,313	58,500	42,500	(16,000)
Payment in Lieu of Taxes	2,150,000	2,810,000	3,310,000	500,000
Commonwealth - Categorical	7,217,179	6,458,802	7,084,108	625,306
Commonwealth - Non-categorical	3,500,796	3,476,250	3,478,750	2,500
Federal	278,404	3,900	-	(3,900)
<b>Total Revenue</b>	<b>\$ 71,643,056</b>	<b>\$ 70,939,125</b>	<b>\$ 72,561,156</b>	<b>\$ 1,622,031</b>
Funding from Health Insurance Reserve	-	427,500	-	(427,500)
<b>Total General Fund Revenues</b>	<b>\$ 71,643,056</b>	<b>\$ 71,366,625</b>	<b>\$ 72,561,156</b>	<b>\$ 1,194,531</b>

City of Salem, VA  
**Summary of Expenditures**

	2013 Actual Amount	2014 Adopted Budget	2015 City Manager Recommended	Increase/ (Decrease)
<b>General Fund</b>				
General government	\$ 5,881,345	\$ 6,186,681	\$ 5,960,088	\$ (226,593)
Judicial administration	1,866,050	1,823,553	1,940,299	116,746
Public safety	16,371,685	16,009,456	16,366,587	357,131
Public works	11,502,485	12,255,064	12,645,560	390,496
Health and welfare	2,672,631	1,901,663	2,003,950	102,287
Education	22,368,443	21,789,463	21,736,039	(53,424)
Parks, recreation and culture	4,508,319	4,423,729	4,501,811	78,082
Community development	829,081	912,166	946,544	34,378
Non-departmental	5,827,677	6,064,850	6,460,278	395,428
<b>Expenditure Grand Totals:</b>	<b>\$ 71,827,717</b>	<b>\$ 71,366,625</b>	<b>\$ 72,561,156</b>	<b>\$ 1,194,531</b>

## General Fund Summary of Expenditures for Fiscal Year 2014-2015

	2014 Adopted Budget	2015 City Manager Recommended	Increase/ (Decrease)
<b>Fund: 10 - General Fund</b>			
<b>Expenditures</b>			
<b>General government</b>			
10-001-1100 - City City Council	\$157,420.00	\$158,778.00	\$1,358.00
10-001-1120 - City Clerk of City Council	\$93,615.00	\$95,081.00	\$1,466.00
10-002-1211 - City Manager	\$422,860.00	\$564,184.00	\$141,324.00
10-003-1212 - Communications	\$218,535.00	\$222,010.00	\$3,475.00
10-004-1221 - City Attorney	\$2,325.00	\$2,325.00	\$0.00
10-006-1223 - Human Human Resources	\$511,859.00	\$503,647.00	(\$8,212.00)
10-006-1224 - Employee Wellness & Clinic	\$464,741.00	\$36,418.00	(\$428,323.00)
10-007-1231 - Commissioner of the Revenue	\$414,569.00	\$421,403.00	\$6,834.00
10-008-1232 - Real Estate Assessor	\$451,653.00	\$461,456.00	\$9,803.00
10-008-1233 - Board of Equalization	\$2,215.00	\$2,015.00	(\$200.00)
10-010-1241 - Treasurer	\$415,835.00	\$430,902.00	\$15,067.00
10-012-1242 - Finance	\$898,512.00	\$894,815.00	(\$3,697.00)
10-012-1244 - Purchasing	\$49,297.00	\$44,973.00	(\$4,324.00)
10-014-1250 - Management Information Systems	\$154,176.00	\$0.00	(\$154,176.00)
10-016-1251 - Technology Systems	\$1,253,622.00	\$1,290,482.00	\$36,860.00
10-018-1252 - City Garage	\$469,212.00	\$629,038.00	\$159,826.00
10-019-1320 - Registrar	\$195,649.00	\$191,585.00	(\$4,064.00)
10-019-1321 - Electoral Board	\$10,586.00	\$10,976.00	\$390.00
<b>General government Totals:</b>	<b>\$6,186,681.00</b>	<b>\$5,960,088.00</b>	<b>(\$226,593.00)</b>
<b>Judicial administration</b>			
10-020-2110 - Circuit Court,Circuit Court	\$71,100.00	\$71,350.00	\$250.00
10-022-2112 - Combined District Courts	\$14,687.00	\$15,396.00	\$709.00
10-022-2120 - General District Judges	\$2,817.00	\$2,662.00	(\$155.00)
10-022-2160 - Juvenile District Judges	\$3,150.00	\$3,140.00	(\$10.00)
10-024-2130 - Magistrate Office	\$1,620.00	\$3,298.00	\$1,678.00
10-027-2170 - Clerk of Circuit Court	\$389,753.00	\$402,460.00	\$12,707.00
10-028-2180 - City Sheriff	\$810,228.00	\$903,640.00	\$93,412.00
10-029-2210 - Commonwealth Attorney	\$473,451.00	\$475,946.00	\$2,495.00
10-029-2212 - Victim Witness Assistance Program	\$56,747.00	\$60,507.00	\$3,760.00
10-029-2214 - Cost Collections	\$0.00	\$1,900.00	\$1,900.00
<b>Judicial administration Totals:</b>	<b>\$1,823,553.00</b>	<b>\$1,940,299.00</b>	<b>\$116,746.00</b>
<b>Public safety</b>			
10-012-3325 - Juvenile Detention	\$250,000.00	\$250,000.00	\$0.00
10-012-3530 - Medical Examiner	\$500.00	\$500.00	\$0.00
10-018-3550 - Emergency Management	\$20,000.00	\$20,000.00	\$0.00
10-028-3320 - Correction and Detention	\$2,304,316.00	\$2,351,275.00	\$46,959.00
10-030-3110 - Police Department	\$5,492,049.00	\$5,768,040.00	\$275,991.00
10-030-3140 - Communication Center	\$1,048,778.00	\$1,071,634.00	\$22,856.00
10-030-3510 - Animal Control	\$663,169.00	\$649,353.00	(\$13,816.00)
10-032-3210 - Fire Department	\$5,749,110.00	\$5,839,435.00	\$90,325.00
10-034-3230 - Salem Rescue Squad	\$100,808.00	\$105,768.00	\$4,960.00
10-038-3330 - Probation Officer	\$1,650.00	\$1,650.00	\$0.00
10-042-3410 - Building Inspections	\$379,076.00	\$308,932.00	(\$70,144.00)
<b>Public safety Totals:</b>	<b>\$16,009,456.00</b>	<b>\$16,366,587.00</b>	<b>\$357,131.00</b>

## General Fund Summary of Expenditures for Fiscal Year 2014-2015

	2014 Adopted Budget	2015 City Manager Recommended	Increase/ (Decrease)
<b>Public works</b>			
10-018-4001 - Primary Roads-Pavements	\$570,732.00	\$567,732.00	(\$3,000.00)
10-018-4002 - Primary Roads-Shoulders	\$72,500.00	\$72,500.00	\$0.00
10-018-4003 - Primary Roads-Roadsides	\$196,000.00	\$196,000.00	\$0.00
10-018-4004 - Primary Roads-Structures	\$290,000.00	\$290,000.00	\$0.00
10-018-4005 - Primary Roads-Traffic Control	\$319,000.00	\$319,000.00	\$0.00
10-018-4006 - Primary Roads-Other Costs	\$125,000.00	\$125,000.00	\$0.00
10-018-4010 - Collector Streets-Pavements	\$610,000.00	\$716,235.00	\$106,235.00
10-018-4011 - Collector Streets-Shoulders	\$234,000.00	\$234,000.00	\$0.00
10-018-4012 - Collector Streets-Roadsides	\$302,400.00	\$302,400.00	\$0.00
10-018-4013 - Collector Streets-Structures	\$16,000.00	\$16,000.00	\$0.00
10-018-4014 - Collector Streets-Traffic Ctrl	\$175,000.00	\$175,000.00	\$0.00
10-018-4015 - Collector Streets-Other Costs	\$115,000.00	\$115,000.00	\$0.00
10-018-4200 - Street & Highway Administration	\$1,166,088.00	\$1,348,520.00	\$182,432.00
10-018-4210 - Street Signs & Pavement Marking	\$33,510.00	\$0.00	(\$33,510.00)
10-018-4220 - Street and Road Cleaning	\$136,659.00	\$107,040.00	(\$29,619.00)
10-018-4230 - Refuse Collection	\$1,141,988.00	\$1,173,007.00	\$31,019.00
10-018-4240 - Containers	\$123,214.00	\$124,096.00	\$882.00
10-018-4310 - Building Maintenance	\$572,809.00	\$626,780.00	\$53,971.00
10-018-4320 - City Hall Building Maintenance	\$243,016.00	\$250,497.00	\$7,481.00
10-018-4321 - Courthouse Building Maintenance	\$171,641.00	\$162,579.00	(\$9,062.00)
10-042-4110 - Engineering	\$796,862.00	\$807,349.00	\$10,487.00
10-048-4400 - Transfer Station	\$4,252,145.00	\$4,322,325.00	\$70,180.00
10-048-4401 - Landfill	\$8,000.00	\$8,000.00	\$0.00
10-054-4007 - Primary Roads-Traffic Signals	\$566,500.00	\$569,500.00	\$3,000.00
10-054-4014 - Collector Streets-Traffic Ctrl	\$17,000.00	\$17,000.00	\$0.00
<b>Public works Totals:</b>	<b>\$12,255,064.00</b>	<b>\$12,645,560.00</b>	<b>\$390,496.00</b>
<b>Health and welfare</b>			
10-012-5100 - General	\$579,974.00	\$561,974.00	(\$18,000.00)
10-012-5300 - Contract - Roanoke County	\$800,000.00	\$650,000.00	(\$150,000.00)
10-012-5350 - Community Policy Management Team	\$521,689.00	\$719,061.00	\$197,372.00
10-012-5355 - VJCCCA Grant	\$0.00	\$52,851.00	\$52,851.00
10-012-5360 - Family Preservation Grant	\$0.00	\$20,064.00	\$20,064.00
<b>Health and welfare Totals:</b>	<b>\$1,901,663.00</b>	<b>\$2,003,950.00</b>	<b>\$102,287.00</b>
<b>Education</b>			
10-012-6100 - Payments to School Division	\$18,919,494.00	\$18,844,881.00	(\$74,613.00)
10-012-6101 - Payments for Debt Service	\$2,869,969.00	\$2,891,158.00	\$21,189.00
<b>Education Totals:</b>	<b>\$21,789,463.00</b>	<b>\$21,736,039.00</b>	<b>(\$53,424.00)</b>
<b>Parks, recreation and culture</b>			
10-018-7215 - Longwood Park	\$27,250.00	\$27,250.00	\$0.00
10-018-7220 - Other Parks	\$151,000.00	\$151,000.00	\$0.00
10-018-7225 - Golf Course	\$33,580.00	\$33,900.00	\$320.00
10-018-7230 - East Hill Cemetery	\$20,400.00	\$20,400.00	\$0.00
10-018-7235 - Greenway Maintenance	\$18,000.00	\$33,500.00	\$15,500.00
10-018-7240 - Salem Rotary Dog Park	\$10,736.00	\$10,736.00	\$0.00
10-018-7250 - Salem Beautification Program	\$212,778.00	\$232,605.00	\$19,827.00
10-018-7251 - Farmers Market	\$51,415.00	\$51,060.00	(\$355.00)
10-053-7205 - Salem Memorial Park	\$301,315.00	\$245,565.00	(\$55,750.00)
10-053-7210 - Salem Stadium	\$232,582.00	\$251,884.00	\$19,302.00
10-070-7110 - Parks & Recreation Admin	\$270,030.00	\$276,057.00	\$6,027.00
10-070-7111 - Athletic Fields	\$305,136.00	\$291,432.00	(\$13,704.00)
10-070-7114 - Kiwanis	\$189,053.00	\$198,058.00	\$9,005.00
10-070-7117 - Moyer Sports Complex	\$353,478.00	\$391,590.00	\$38,112.00
10-070-7123 - Skateboard Park	\$2,000.00	\$2,000.00	\$0.00
10-070-7126 - Spartan Field	\$102,920.00	\$95,809.00	(\$7,111.00)
10-070-7129 - Athletic Programs	\$406,689.00	\$416,786.00	\$10,097.00
10-070-7130 - Adult Athletic Programs	\$20,499.00	\$20,499.00	\$0.00

## General Fund Summary of Expenditures for Fiscal Year 2014-2015

	2014 Adopted Budget	2015 City Manager Recommended	Increase/ (Decrease)
10-070-7132 - Recreation Programs	\$373,829.00	\$383,688.00	\$9,859.00
10-070-7135 - Senior Citizen Center	\$223,051.00	\$248,918.00	\$25,867.00
10-070-7138 - Youth Sports Office	\$8,000.00	\$8,000.00	\$0.00
10-076-7300 - Library	\$1,109,988.00	\$1,111,074.00	\$1,086.00
<b>Parks, recreation and culture Totals:</b>	<b>\$4,423,729.00</b>	<b>\$4,501,811.00</b>	<b>\$78,082.00</b>
<b>Community development</b>			
10-002-8151 - Planning Commission	\$7,032.00	\$7,118.00	\$86.00
10-012-8115 - VPI Extension Contract	\$19,000.00	\$19,000.00	\$0.00
10-012-8150 - Economic Development	\$561,688.00	\$590,288.00	\$28,600.00
10-080-8110 - Planning	\$324,446.00	\$330,138.00	\$5,692.00
<b>Community development Totals:</b>	<b>\$912,166.00</b>	<b>\$946,544.00</b>	<b>\$34,378.00</b>
<b>Non-departmental</b>			
10-012-9100 - Transfers to Other Funds	\$1,108,666.00	\$1,108,666.00	\$0.00
10-012-9102 - Debt Service	\$1,500,489.00	\$1,482,645.00	(\$17,844.00)
10-012-9103 - Bank Charges	\$12,000.00	\$15,000.00	\$3,000.00
10-012-9104 - Fringe Benefits	\$1,808,995.00	\$1,993,748.00	\$184,753.00
10-012-9105 - Health Insurance	\$0.00	\$0.00	\$0.00
10-012-9106 - Other Insurance	\$386,200.00	\$386,464.00	\$264.00
10-012-9107 - Contributions to Other Orgs	\$1,003,770.00	\$1,029,025.00	\$25,255.00
10-012-9110 - Contingency	\$244,730.00	\$444,730.00	\$200,000.00
<b>Non-departmental Totals:</b>	<b>\$6,064,850.00</b>	<b>\$6,460,278.00</b>	<b>\$395,428.00</b>
<b>Expenditure Grand Totals:</b>	<b>\$71,366,625.00</b>	<b>\$72,561,156.00</b>	<b>\$1,194,531.00</b>

# **COMMUNITY SERVICE AGENCIES**

# **CITY OF SALEM, VIRGINIA**

## **Summary of Contributions Human and Community Service Agencies For Fiscal Years 2004-05 through 2014-15**

<b>2014-15</b>	<b>\$ 1,249,021</b>
<b>2013-14</b>	<b>1,251,494</b>
<b>2012-13</b>	<b>1,201,642</b>
<b>2011-12</b>	<b>1,147,169</b>
<b>2010-11</b>	<b>1,114,887</b>
<b>2009-10</b>	<b>1,169,619</b>
<b>2008-09</b>	<b>1,383,783</b>
<b>2007-08</b>	<b>1,126,619</b>
<b>2006-07</b>	<b>1,272,719</b>
<b>2005-06</b>	<b>887,434</b>
<b>2004-05</b>	<b>833,044</b>

**CITY OF SALEM, VIRGINIA  
HUMAN AND COMMUNITY SERVICE AGENCIES  
(LINE ITEMS IN GENERAL FUND BUDGET )  
FISCAL YEAR 2014-2015**

<b>AGENCIES RECEIVING FUNDS (SHOWN AS LINE ITEM IN GENERAL FUND BUDGET):</b>	<b>2013-2014 ACTUAL</b>	<b>2014-2015 REQUEST</b>	<b>2014-2015 RECOMMENDED</b>
Blue Ridge Behavioral Healthcare	\$ 103,500	\$ 132,827	\$ 103,500
Bradley Free Clinic	2,850	NSR	2,850
Child Health Investment Partnership (CHIP)	38,000	NSR	38,000
Roanoke Valley-Alleghany Regional Commission	18,728	20,214	18,728
Roanoke Valley Convention & Visitors Bureau (Contractual)	338,220	371,927	344,475
Roanoke Valley Economic Development Partnership	51,688	52,303	52,000
Roanoke Valley Greenway Commission	10,200	NSR	10,200
Salem Education Foundation	52,000	NSR	52,000
Salem Fine Arts Commission	7,500	NSR	7,500
Salem Museum & Historical Society	50,000	NSR	50,000
Salem Post Prom Committee	4,000	4,000	4,000
Salem Rescue Squad	100,808	NSR	105,768
Salem Visitors Center	45,000	NSR	45,000
Salem/Roanoke County Chamber of Commerce	10,000	10,000	10,000
Salem/VWCC Scholarship Program	65,000	NSR	65,000
Valley Metro (FY 13-14 Star & Fixed Route Combined)	119,000	NSR	**
Valley Metro Star Route (based on ridership)	**	**	106,000
Valley Metro Fixed Route (based on ridership)	**	**	34,000
	<b>\$ 1,016,494</b>	<b>\$ 591,271</b>	<b>\$ 1,049,021</b>

**\*\*Valley Metro Star & Fixed Route Separated - FY14-15**

**NSR = No Specific Amount Requested**

**CITY OF SALEM, VIRGINIA  
HUMAN AND COMMUNITY SERVICE AGENCIES FUNDING REQUESTS  
FOR FISCAL YEAR 2014-2015**

<u>AGENCY REQUESTS</u>	<u>2013-2014 APPROPRIATION</u>	<u>2014-2015 REQUEST</u>	<u>2014-2015 RECOMMENDED</u>
Adult Care Center of Rke Valley, Inc.	\$ 4,950	\$ 4,950	\$
Big Brothers/Big Sisters	3,150	5,000	
Blue Ridge Legal Services, Inc.	0	2,247	
Blue Ridge Literacy (formerly Literacy Volunteers of Roanoke Valley)	1,000	NR	
Brain Injury Services of SW VA	2,000	2,000	
Center in the Square (Annual Campaign)	15,000	24,000	
Children's TRUST	8,000	12,000	
Chorus of the Blue Ridge (formerly Salem Choral Society)	2,000	NSR	
Clean Valley Council	2,000	NR	
Committee to Advance the TransDominion Express	1,000	NR	
Commonwealth Catholic Charities	450	450	
Conflict Resolution Center	1,000	5,000	
Council of Community Services (2-1-1 VA-SW Regional Program)	1,000	2,000	
Council of Community Services (Non-Profit Resource Ctr)	1,000	0	
Family Promise of Greater Roanoke (formerly Interfaith Hospitality Network)	6,000	6,500	
Family Services of Roanoke Valley	2,160	2,160	
Feeding America (formerly SW VA Second Harvest Food Bank)	7,350	7,500	
Food Pantry (formerly Salem Food Pantry)	15,000	15,000	
Good Samaritan Hospice	4,950	NSR	
Goodwill Industries	2,000	NR	
Greenvale School	1,000	4,000	
Habitat for Humanity	9,000	NR	
Historical Society of Western VA	0	2,500	
Junior Achievement	1,850	3,000	
LOA Area Agency on Aging	9,056	9,341	
Mental Health America of Roanoke Valley	500	500	
Mill Mountain Theatre	NR	2,500	
Mill Mountain Zoo (operational / educational)	5,300	NR	
Rke Regional Small Business Development Ctr.	2,500	3,000	
Roanoke Area Ministries	2,000	5,000	
Roanoke River Basin Association	0	NR	
Roanoke Symphony Orchestra	15,000	20,000	
Roanoke Valley Speech & Hearing Center	2,500	3,000	
Salvation Army	3,000	3,000	
Science Museum of Western VA	10,000	15,000	
Southwest Virginia Ballet	1,000	NR	
TAP - Transitional Living Center	16,065	16,065	
Total Action Against Poverty - HEADSTART	21,000	21,000	
Tri-County Lake Administration	0	NR	
Trust House	4,050	5,000	
VA Amateur Sports - Coventry Commonwealth Games of VA	15,000	15,000	
VA Museum of Transportation	4,000	4,000	
VWCC - Capital Program	10,821	NR	
VWCC - Scholarship	3,608	3,446	
Western VA EMS Council	5,973	5,972	
Young Audiences	0	NR	
Appropriation Reserve	11,767	0	
	<u>\$ 235,000</u>	<u>\$ 230,131</u>	<u>\$ 200,000</u>

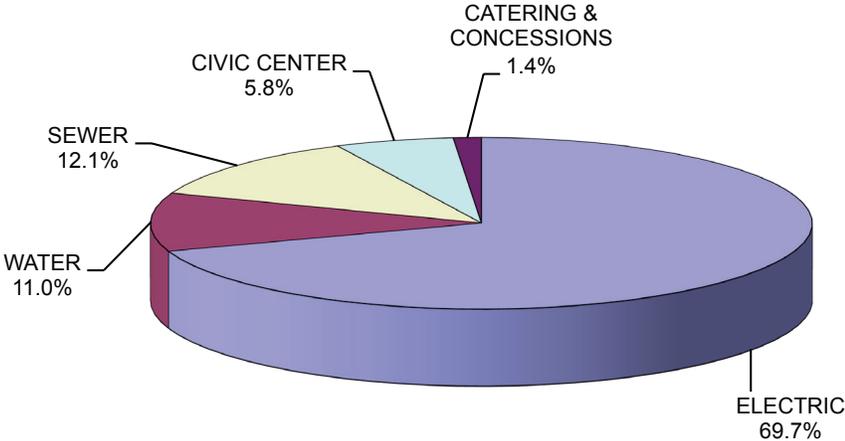
\* NR (No Request Submitted as of 4-11-2014)

\*\*NSR (no specific amount included in request)

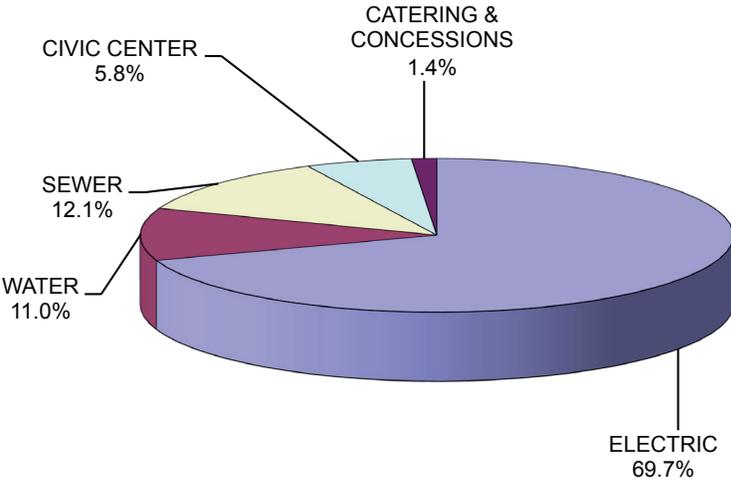
# **ENTERPRISE FUND**

**City of Salem, VA  
Enterprise Funds  
Summary of Revenues and Expenses  
For Fiscal Year 2014-2015**

**REVENUES**



**EXPENSES**



**City of Salem, Virginia**  
**Enterprise Funds**  
**Summary of Revenues and Expenses**  
**For Fiscal Year 2014-2015**

<b>Revenues:</b>	<b>Actual FY2013</b>	<b>2013-2014 Budget</b>	<b>2014-2015 Budget</b>	<b>Increase/ (Decrease)</b>
Electric	\$ 40,373,461	\$ 41,799,500	\$ 39,806,200	\$ (1,993,300)
Water	5,711,626	6,117,500	6,303,000	185,500
Sewer	6,099,309	6,552,000	6,940,000	388,000
Civic Center	1,855,709	3,324,266	3,314,266	(10,000)
Salem Catering & Concessions	783,261	882,700	780,000	(102,700)
<b>Total Revenues</b>	<b>\$ 54,823,366</b>	<b>\$ 58,675,966</b>	<b>\$ 57,143,466</b>	<b>\$ (1,532,500)</b>
<b>Expenses:</b>				
Electric	35,414,614	\$ 41,799,500	\$ 39,806,200	\$ (1,993,300)
Water Production	2,888,048	2,389,302	2,482,143	92,841
Water Distribution/Maintenance	2,811,424	3,728,198	3,820,857	92,659
Sewer	5,051,690	6,552,000	6,940,000	388,000
Utility Billing & Collections	-	-	-	-
Civic Center	2,838,692	3,324,266	3,314,266	(10,000)
Salem Catering	851,097	882,700	780,000	(102,700)
<b>Total Expenses</b>	<b>\$ 49,855,565</b>	<b>\$ 58,675,966</b>	<b>\$ 57,143,466</b>	<b>\$ (1,532,500)</b>

# **INTERNAL SERVICE FUND**

## City of Salem, Virginia Health Insurance Fund

<b>Revenue</b>	FY14 <u>Actual</u>	FY15 <u>Budget</u>
Premiums Paid by City	\$ 4,064,888	\$ 5,731,677
Premiums Paid by School	3,330,617	4,680,500
Premiums Paid by Retirees	552,143	667,400
Interest Earnings	4,080	6,500
Miscellaneous	636	-
	<b><u>\$ 7,952,364</u></b>	<b><u>\$ 11,086,077</u></b>
<b>Expenses</b>		
Claims	\$ 6,653,190	10,522,087
Employee Health Clinic	303,086	444,690
Consulting Services	35,832	89,300
Miscellaneous	-	30,000
	<b><u>\$ 6,992,108</u></b>	<b><u>\$ 11,086,077</u></b>

# **CAPITAL OUTLAY**

**City of Salem, VA**  
**Capital Outlay Summary for Fiscal Year 2014-2015**

	Capital Outlay Funded
<u>General Fund</u>	
Technology Systems	\$ 90,000
City Garage	158,000
City Sheriff	35,000
Police	216,920
Total General Fund	<u>\$ 499,920</u>
<u>Enterprise Funds</u>	
Water Production	\$ 103,000
Water Distribution	75,000
Sewer	670,000
Electric	682,000
Total Enterprise Funds	<u>\$ 1,530,000</u>
<b>Total City-Wide</b>	<u><b>\$ 2,029,920</b></u>

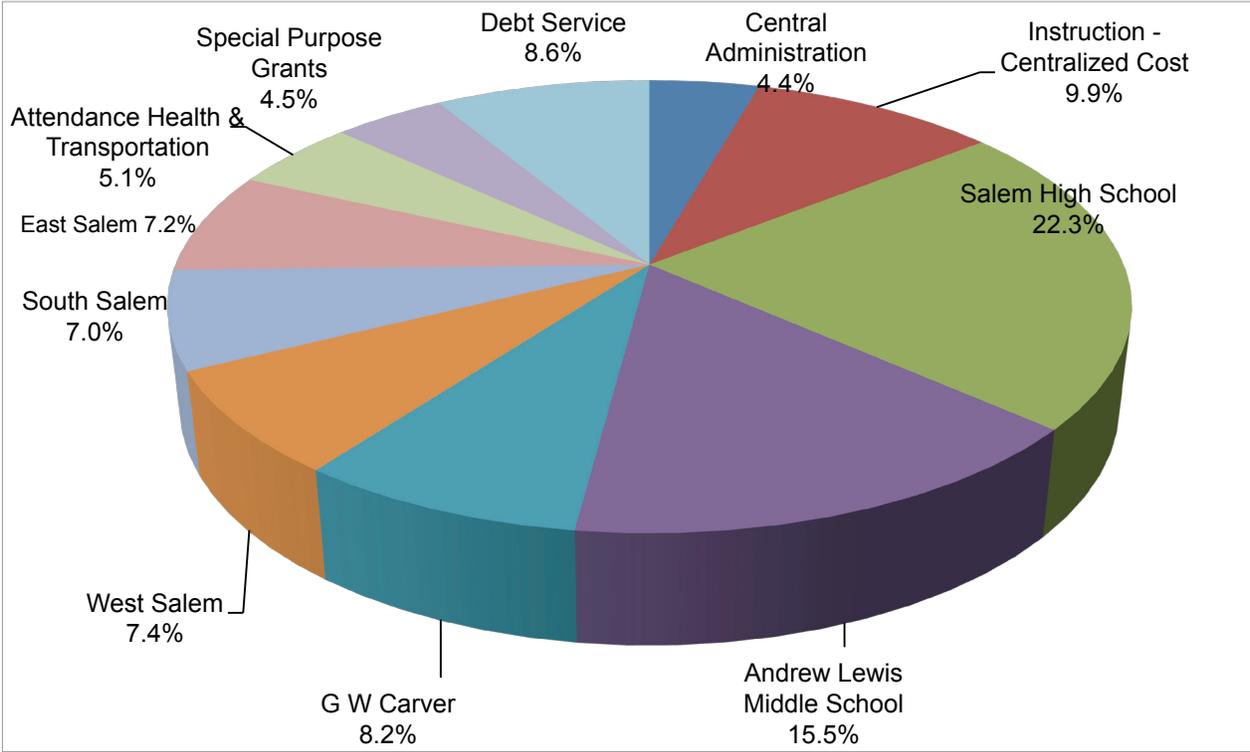
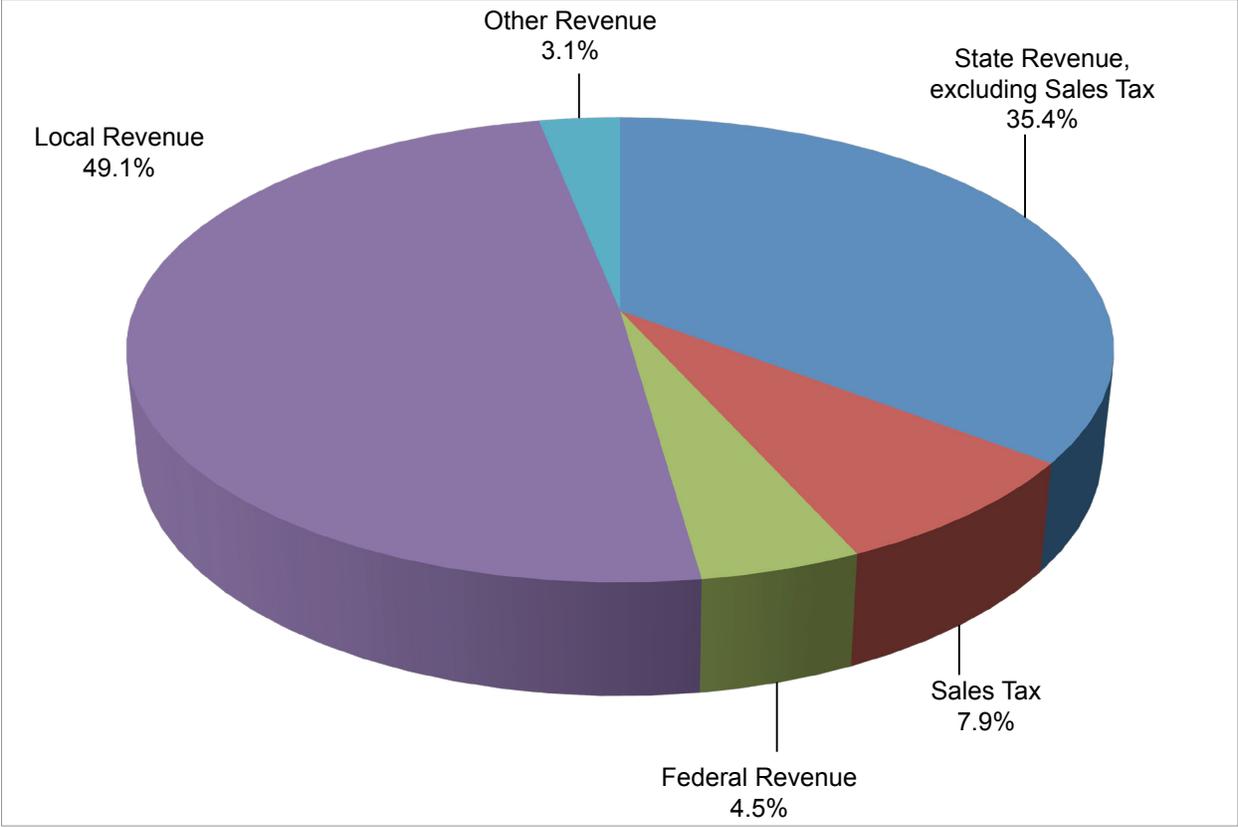
# **DEBT SERVICE FUND**

**City of Salem, VA  
Debt Service Fund  
Revenue and Expenditure Summary**

	<u>Actual FY2013</u>	<u>Budget FY2014</u>	<u>Proposed FY2015</u>	<u>Increase (Decrease)</u>
Revenue and Transfers:				
Proceeds from Refunding	\$ 5,036,200	\$ -	\$ -	\$ -
Transfers from General Fund - City	3,329,769	4,170,887	4,116,571	(54,316)
Transfers from General Fund - Schools	250,000	-	-	-
<b>Total Revenues</b>	<b><u>\$ 8,615,969</u></b>	<b><u>\$ 4,170,887</u></b>	<b><u>\$ 4,116,571</u></b>	<b><u>\$ (54,316)</u></b>
Expenditures:				
City Debt Service Payments				
Principal	\$ 1,236,295	\$ 991,646	\$ 993,136	\$ 1,490
Interest	506,030	508,843	489,509	(19,334)
Payment to refunded bond escrow agent	-	-	-	-
Bond issuance costs	20,841	-	-	-
Total Debt Service - City	1,763,166	1,500,489	1,482,645	(17,844)
School Debt Service Payments				
Principal	6,529,390	2,028,618	2,025,602	\$ (3,016)
Interest	323,413	641,780	608,324	(33,456)
Payment to refunded bond escrow agent	-	-	-	-
Bond issuance costs	-	-	-	-
Total Debt Service - Schools	6,852,803	2,670,398	2,633,926	(36,472)
<b>Total Expenditures</b>	<b><u>\$ 8,615,969</u></b>	<b><u>\$ 4,170,887</u></b>	<b><u>\$ 4,116,571</u></b>	<b><u>\$ (54,316)</u></b>

# **SCHOOL COMPONENT UNIT**

**Salem City Schools  
Summary of Revenue and Expenditures  
For Fiscal Year 2014-2015**



Salem City Schools					
Summary of Proposed Budget As of March 25, 2014					Attachment A
FY 2015					
<i>Note: This page is shown for general comparison of totals only. This schedule is based on the original adopted budget whereas the detailed budget shows any budget amendments year to date which may differ</i>					
School Operating Fund Budget		FY 2014 Adopted Budget	FY 2015 Proposed Budget as of 3/11/2014	Increase (Decrease) of FY 15 from FY 14 Adopted	Increase (Decrease) %
<b>Revenue</b>					
State Revenue, excluding Sales Tax (1)		\$14,753,365	\$15,524,438	\$771,073	5.2% (1)
Sales Tax		3,444,392	3,451,697	7,305	0.2% (2)
Subtotal-All State Revenue		<b>\$18,197,757</b>	<b>\$18,976,135</b>	<b>\$778,378</b>	<b>4.3%</b>
Federal Revenue		2,232,509	1,986,313	(246,196)	-11.0% (3)
Local Revenue		21,589,892	21,553,421	(36,471)	-0.2% (4)
Other Revenue		1,304,397	1,367,680	63,283	4.9% (5)
Total School Fund Revenue Budget		<b>\$43,324,555</b>	<b>\$43,883,549</b>	<b>\$558,994</b>	<b>1.3%</b>
<b>Expenditures</b>					
Central Administration		\$1,800,040	\$1,955,321	\$155,281	8.6% (6)
Instruction-Centralized Cost		4,238,185	4,389,263	151,078	3.6% (7)
Salem High School		9,971,660	9,888,135	(83,525)	-0.8% (8)
Andrew Lewis Middle School		6,935,452	6,894,574	(40,878)	-0.6% (8)
G. W. Carver		3,541,823	3,628,488	86,665	2.4% (8)
West Salem		3,189,996	3,280,802	90,806	2.8% (8)
South Salem		3,064,627	3,112,892	48,265	1.6% (8)
East Salem		3,400,838	3,216,030	(184,808)	-5.4% (8)
Attendance and Health		941,204	961,049	19,845	2.1% (8)
Transportation		1,292,406	1,285,123	(7,283)	-0.6% (8)
Special Purpose Grants		2,232,509	1,986,313	(246,196)	-11.0% (3)
Non Departmental (Incl Debt Service)		2,715,815	3,829,910	1,114,095	41.0% (9)
Total School Fund Expenditure Budget		<b>\$43,324,555</b>	<b>\$44,427,900</b>	<b>\$1,103,345</b>	<b>2.5%</b>
Budget Shortfall			<b>(\$544,351)</b>		
(1) State revenue in FY 15 increases due to rebenchmarking and increased funding to offset the required increase in retirement costs					
(2) Sales tax is budgeted using local estimate (ie. State's estimate less \$100,000)					
(3) Reflects decrease from sequestration and the reduction of the PEP grant (currently in it's final year and will only have carryover funds in FY 15).					
(4) Reflects net change in debt service from prior year					
(5) Various small revenue changes such as Medicaid revenue received (\$10,000), E-Rate refunds received (\$13100), and changes in the Regional Special Education Program					
(6) \$30,000 increase for one-time Salary Study, increases due to one-time retirements.					
(7) Reflects \$71,250 increase in special education costs due to sequestration of federal funds to cover needed services, \$45,000 increase in VWCC Classes and Transportation, and various program cost changes					
(8) Reflects changes in salaries due to changes in personnel					
(9) Temporary accounts for VRS increase (614,721), furlough reinstatement (\$40,000), and 2% pay increase (\$541,262) to be spread later					



**Salem City Schools**  
**Summary of Expenditure Budget By State Category**  
**FY 2015**

<b>61000</b>	<b>Instruction</b>	<b>\$32,206,283.00</b>	<b>70.0%</b>
<b>62000</b>	<b>Admin, Attend, Health</b>	<b>\$2,659,995.00</b>	<b>5.8%</b>
<b>63000</b>	<b>Pupil Transportation</b>	<b>\$1,285,123.00</b>	<b>2.8%</b>
<b>64000</b>	<b>Operations &amp; Maintenance</b>	<b>\$3,384,560.00</b>	<b>7.4%</b>
<b>65000</b>	<b>Food Service</b>	<b>\$1,559,504.00</b>	<b>3.4%</b>
<b>66000</b>	<b>Facilities</b>	<b>\$0.00</b>	<b>0.0%</b>
<b>67000</b>	<b>Debt Service &amp; Fund Transfers</b>	<b>\$3,829,910.00</b>	<b>8.3%</b>
<b>68000</b>	<b>Technology</b>	<b>\$1,062,029.00</b>	<b>2.3%</b>
<b>69000</b>	<b>Contingency Reserves</b>	<b>\$0.00</b>	<b>0.0%</b>
		<hr/>	
		<b>\$45,987,404.00</b>	<b>100.0%</b>
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